

# RENEWAL STRATEGY MEETING



## PROPERTY & CASUALTY MARKET

- Combined Ratio
- Underwriting Results
- CAT Losses
- Inflation
- Reinsurance
- Rates



## INDIVIDUAL RISK PROFILE

- Operations Discussion
- Loss History Performance
- Risk Management Strategies
- Claim Containment Strategies



## SERVICE TIMELINE

- Stewardship Report
- Discuss Additional Services
- Establish New Service Timeline



## COVERAGE REVIEW

- Review Significant Coverage Items
- Examine How the Risk is Financed
- Discuss Tailored Coverage Ideas



## RENEWAL STRATEGY

- Establish Timeline
- Develop Underwriting Narrative
- Marketing Strategy
- Agree on the Path Forward

